



Gujarat University

Tender No: GU/ESTATE/DASA/2025-26/01

**INVITATION FOR EXPRESSION OF
INTEREST FOR OPERATION, MANAGEMENT
AND DEVELOPMENT OF A SPORTS
FACILITY AT DRONACHARYA ACADEMY
OF SHOOTING & ARCHERY (DASA).
GUJARAT UNIVERSITY
AHMEDABAD**

LETTER FROM EOI BIDDER

To,
The Registrar,
Gujarat University,
Ahmedabad – 380009

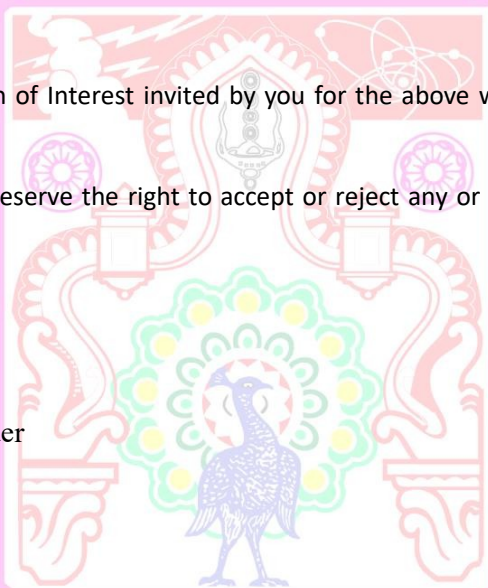
Sub: Invitation for Expression of Interest for Operation, Management and development of Dronacharya Academy of Shooting & Archery (DASA) at Sardar Patel Sports City at Gujarat University.

Dear Sir,

With reference to the Expression of Interest invited by you for the above works, we are pleased to submit our best Offer for the above.

We hereby also agree that you reserve the right to accept or reject any or all tender without assigning any reasons.

Yours truly,
Signature & Stamp of the Bidder



GUJARAT UNIVERSITY

PROJECT: - Invitation for Expression of Interest for Operation, Management and development of Dronacharya Academy of Shooting & Archery (DASA) at Sardar Patel Sports City at Gujarat University.

The Registrar, Gujarat University invites bids with two bid system for the providing of Expansion Work- detailed in the table below from the bidders having experience for similar type of works and meeting the qualifying criteria specified.

	Milestone Dates for EOI	
1.	EOI Downloading Date	FROM 21/04/2025
2.	EOI Online submission	On or Before 18:00 Hrs 05/05/2025
3.	Submission of EOI in physical form at room no. 38, Gujarat University, Ahmedabad.	On or Before 18:00 Hrs 06/05/2025
4.	Pre-Bid Meeting	On 28/04/2025 at 15:00 Hrs
5.	Opening of EOI Bid	On or Before 04:00PM, 07/05/2025
6.	Opening of Financial Bid	Will be intimated to the bidders online
7.	Bid Validity	120 Days from last date of submission of the bid

1. **EOI** shall be submitted physically in person at the office of Gujarat University, General department (Inward section), Room No: 38, Gujarat University Tower, Gujarat University, Navrangpura, Ahmedabad, Gujarat: 380 009.
2. **EOI shall not be accepted by any other means such as RPAD/speed-post/courier.**

**Invitation for Expression of Interest for
Operation, management and development of
Sports Facility at Dronacharya Academy of
Shooting & Archery (DASA) located at
Gujarat University.**

Introduction:

Dronacharya Shooting Academy of Gujarat University is located in Sardar Patel Sport City is an ambitious endeavor of Gujarat University. In recent years, number of Medals have been won by the Indian shooters at various International Events. This sports and sporting culture are now recognized by our beloved Prime Minister Narendrabhai Modi as core to creation of successful and confident individuals who can rise to build a strong modern India, Gujarat University has decided to take the onus of transforming education through such sports.

Gujarat University is having the facilities and infrastructure for shooting events and training of basic to advance training in the center of the city that can be easy to access for youth of the city of Ahmedabad, it has embarked on a highly ambitious project of Dronacharya Shooting Academy in the campus that is expected to provide world class facilities to sportspersons to train and develop into international level sportsmen in the shooting area.

Sports infrastructure at Dronacharya Academy of Shooting & Archery.

The academy is situated in the Sardar Patel Sports City developed by Gujarat University. The indicative map of the same is enclosed. The Dronacharya Shooting Academy is enclosed in 3 storied building premises with provision of Olympic level shooting arrangements. The building is almost complete and

The bidder is expected to study the existing sports infrastructure available at the location before bidding. The premises shall be handed over to the bidder on as-is bases and the bidder shall be expected to operationalize the facility within **SIX MONTHS** of handover of the premises.

Dronacharya Academy of Shooting & Archery is having infrastructure for following provisions and shooting facility is capable of hosting International level events of:

- **50 mtr Shooting Range – 90 Lanes**
- **25 mtr Shooting Range – 60 Lanes**
- **10 Mtr Shooting Range – 120 Lanes**

Vision:

Gujarat University hopes to utilize the facility of Dronacharya Shooting Academy for development of sports persons that can earn the nation much needed sporting glory in International events, and hence hopes to offer its management to a highly professional agency of repute through a mutually workable operational model to ensure that Dronacharya Shooting Academy turns into a world class facility and a preferred destination for national and international events.

In addition to the sporting excellence aspired therein, Dronacharya Shooting Academy is also envisaged as a sports catalyst for the citizens of Ahmedabad that offers a venue with best possible sports and recreation facilities to the city.

Scope of this invitation:

Gujarat University is interested in identifying an agency that are currently engaged in similar activities linked with sports infrastructure management and has matching strength to develop Dronacharya Shooting Academy into a vibrant shooting sports destination and an ecosystem where Indian sportsmen and women can be nurtured towards shooting excellence.

This Expression of Interest is part of a two-stage process floated to seek and identify agencies of repute to propose an operational model and scheme that can:

- Turn Dronacharya Archery & Shooting Academy (DASA) into a world class sporting facility with best-in-class sports infrastructure
- Attract, arrange and host national and international shooting events across the year.
- Have sports training manpower and allied infrastructure matching to the level of the facility
- Develop the venue into a full-fledge sports destination for the sports viewers and sports enthusiasts of the city, state and the nation
- Provide and develop additional infrastructure at the site that can enhance the utility of the facility and earn revenue for the university
- Yield best possible financial returns to Gujarat University

Minimum Pre-qualifications for participation:

The Agency has to be a public entity, such as Society/ trust, registered with the local charity commissioner & having a registered office in the city of Ahmedabad.

The Agency must be registered institute at least 7yrs old.

The Agency should be affiliated to the National Federation of shooting sports through proper hierarchy.

The Agency should be affiliated to the State Sports Authority. (SAG).

The Agency should be a awarded Centre of Excellence by Sports Authority of Gujarat at least 5 yrs old.

The Agency must have valid Arms licenses for,

- 1) Range usage, (form 5 of the Arms Act) having a validity of All India.
- 2) Fire Arms & Ammunition - purchase & Sale, (form 8 of the Arms Act.)
- 3) Air weapons purchase & sale, (form 8A of the Arms Act)
- 4) Fire Arms repair, (form 9A of the Arms Act.)

The Agency or its affiliates must have organized /conducted more than 5 tournaments, events of State &/or district levels.

The Agency or its Affiliates must have conducted/organized more than one flagship programs of the State Sports department such as Khel Mahakumbh.

JV with a national and international sports infrastructure management player can be permitted, but in case of a JV with an international agency, the local partner must be the lead player.

Bidding process:

The bidder can participate for Expression of Interest (EOI) by paying **Rs.5000/- (Rupees Five thousand only) of NON- REFUNDABLE fees** in form of Demand Draft/Banker's Cheque in the name of "The Registrar, Gujarat University".

Bidders have to submit their offer in sealed envelope containing two parts/Envelopes.

First envelope should contain the Participation fee of Rs.5000/- in form of Demand Draft/Banker's Cheque in the name of "The Registrar, Gujarat University" with Xerox copy of the same.

Second Envelope should contain the detailed proposal of bidder along with copies of relevant documents.

Both envelopes then to be enclosed in a Sealed envelope to be submitted at Gujarat University at the office of Gujarat University, General department (Inward section), Room No: 38, Gujarat University Tower, Gujarat University, Navrangpura, Ahmedabad, Gujarat: 380 009.

If during the process of bid evaluation it is discovered that the agency has submitted misleading or incorrect information with malafide intentions to mislead the university or is found to be engaged in any fraudulent malpractice (such as approaching any member of Gujarat University for favorable outcome) to impact the outcome of the bidding process.

1. The bidders are expected to visit the relevant premises and make a detail study of all existing ground realities connected with the project, including all due diligence it may want to Conduct. The same shall be done by the agency at its own cost and risk. Gujarat University may be approached for any additional information, but Gujarat University shall not be held responsible for any lacuna in information sought by the agency at any stage of the bidding process. The agency shall be solely and wholly responsible for getting all necessary information it requires for the bidding. No claims regarding incomplete information shall be entertained and any agency attempting to leave the bidding process on such a ground shall invite blacklisting from participation in any bidding of any nature in future with Gujarat University.

2. The bidders are expected to engage all necessary experts and must have all necessary technical skills to generate an offer based on its own studies of the premises, infrastructure and the market conditions. Once an offer is submitted by a bidder, same shall be honored by the agency, and any refusal at an interim stage of bidding on such a ground shall invite black listing from participation in any bidding of any nature in future with Gujarat University.

3. As the deliverable at the first stage of evaluation, each bidder shall submit a detailed presentation FREE OF COST that must include:

- Proposal for Operation, Management and Development of a world-class sports facility.

- Proposal of the modalities and processes that the agency proposes to use to achieve the objective along with the financial model justifying the same.
 - Operational model with approximate budget.
 - Proposed model through which the bidder will engage with Gujarat University to avail the use of the facility for Gujarat University students.
 - Proposed model through which the bidder will engage in training sportsmen and women of the state and nation.
 - The bidder must provide clear ideas that can enhance the utility of the sports facility for Gujarat University in the academic context.
 - The bidder must specify the minimum duration of occupation anticipated by him for successful fulfillment of his offer.
4. Education, research and extension being the core area of Gujarat University, the bidder shall also be engaged with Gujarat University for the purpose of:
- Setting up research facilities and conduct cutting edge research that can help improvement of skills physical and mental abilities, health and overall well-being of the sports persons.
 - Setting up research facility for technologies and sciences related to sports and human body.
5. As a part of the training, coaching, running and operating educational program and hosting national and international events, bidder shall require to show readiness for Operations, Maintenance of lodging and boarding facilities with state of art hospitality and F&B services matching to high end sports hostels and hotels and operate them in close proximity of the sport infrastructure.
6. As part of the operational services to be provided, the bidder shall own the responsibility to facilitate state of art F&B services, Supplements not limited to food & Health, Equipments of National & International level, Arms, Ammunition, Body Building & Gymnasium facilities, Academic & Knowledge sharing.

NO FINANCIAL OFFER SHALL BE MADE BY THE BIDDER AT THIS STAGE

Conditions of utilization of the facility:

- a. The bidder must take in account that the offer is invited for as-is basis, Future development of the premises shall be step by step with mutual discussions between the university and the agency on need to basis. All Infrastructural expenses and maintenance shall be borne by Gujarat University, but all equipment costs, working capital, employment of experts, branding,

advertisements etc, i.e. day to day expenses and management shall be the responsibility of the bidder. Hence the bidder is advised to do all necessary information gathering at his cost before participating in the bid.

- b. All the Operations and Maintenance cost for the entire tenure of occupation proposed by the bidder shall be borne by the bidder.
- c. The bidder can consider using the facility in a positive manner for all other sports that can be accommodated within the premises without making Infrastructural changes, that can overall enhance the utility of the premises.

Award Mechanism:

- a. An empowered committee at Gujarat University will invite all the prequalified bidders to make an idea presentation and each bidder will be given an opportunity to explain his idea and proposal.
- b. The committee shall rank the bidders on quality grounds and bidders shall be listed as Q1, Q2 and so on based on the qualitative criteria.
- c. Based on the ideas received from various bidders, a minimum requirement document shall be generated to make it a level playing field.
- d. Based on the strength of the presentations and ideas, a list of bidders shall be drawn by the committee, and these bidders will be invited to make their financial offer on the minimum requirement model to ensure that evaluation can be made on equal footing.
- e. The financial bids from the qualified bidders shall be listed as H1, H2 and so on, from the highest bid (in terms of amount payable to Gujarat University) to the lowest bid.
- f. After opening of the financial bids and preparation of H1, H2 and so on list, and if the Q1 bidder (ranked highest in terms of quality) is not the H1 (highest bidder in terms of amount payable to Gujarat University), the Q1 bidder shall be invited to match the H1 offer. If he agrees, he shall be proposed to Gujarat University authorities for the award. If Q1 bidder refuses to accept the H1 offer, same shall be offered to each bidder as per his quality rank till the H1 bid is accepted by a prequalified bidder or the process reaches the bidder who has made the H1 offer in the due course.
- g. It must be noted that successful completion of the bidding process and recommendation by the empowered committee for the award **SHALL NOT** mean that the bidder shall be awarded the contract. Gujarat University shall have the final right to accept or reject recommendations made by the empowered committee or withdraw the facility from the bidding process at any stage.

h. Gujarat University authorities shall have a right to negotiate with the bidder in any manner deemed fit by the authorities to ensure that the bidding process yields the best possible outcome for the university.

i. In case of single bidder, Gujarat University shall have all rights to proceed further and award the tender if the bidder meets all conditions and qualifications of the Tender Bid.

